

Matthew Luciano Manager

Senior Analyst – Portfolio

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Due Diligence and Portfolio Management for Family Offices and Fund of Funds

Professional Summary

Most of my career was spent conducting due diligence on hedge funds, private credit and esoteric strategies such life settlements, law firm lending and MCA/RBF opportunities. For some years, I raised institutional capital for hedge funds and private deals.

Key Accomplishments

Had the most profitable portfolio in Bank of America's FOF team. Created research models for tracking private credit investments and law firm lending cases. Assistant PM at two family offices. Mentored junior analysts. Raised millions for various funds and some VC deals.

Relevant Professional Experience

AIR Asset Management (*Chicago, IL -Remote*)
2016-Nov 2024

Sept

Associate Managing Director – Portfolio Manager

- Private Credit and Law Firm Lending due diligence - PM on \$700mm fund
- Structuring deal terms and documents with lawyers
- Raised over \$200mm for firm, then transitioned to PM functions/ full time employee

ArcherGrove LLC (*West Palm Beach, FL*)
- Present

Oct 2015

Managing Member – Investment Advisor

- Consultant for life settlements, hedge funds and merchant cash advances (MCA)
- Raised over \$200mm for AIR Asset Management.
- Maintain database of thousands of investors.
- Launched ArcherGrove Funding LP for direct MCA investments.

Bank of America, Inc (*New York, NY*)
Jan 2009

Oct 2006 –

MD/Portfolio Manager –

- Managed \$450mm and 30-40 underlying hedge funds.
- Performed due diligence for global macro, commodities and CTA funds
Wrote numerous research and created financial models

- Mentored several analysts.

Pergament Family Office (New York, NY)
2006

Feb 2004 – Oct

Assistant Portfolio Manager – Family Office

- Researching hedge funds and private debt allocations for the \$400mm family office
- Conducted operational due-diligence and mentored analysts
- Portfolio construction modeling for over 50 hedge-funds

Covenant CM- Family Office (New York, NY)

Feb 2001 – Jan2004

Assistant Portfolio Manager – Family Office of Billionaire Brazilian Family

- Lead analyst and assistant PM on the firm's \$200mm in fund of fund assets.
- Conducted due diligence on equity, macro and relative value managers.
- Portfolio risk analysis and stress-testing procedures.

Education

Fordham Graduate School of Business, MBA (New York, NY) MBA, Finance
Concentration

Program was ranked 14th in the world in 2002. Student Body President.

The Johns Hopkins University, BA (Baltimore, MD) BA, Psychology, Minor Economics
Varsity Football: Academic All Conference & All Academic Team

Delbarton School Morristown, NJ